

4 TOOLS FOR MULTIPLICATION TO THE 4TH GENERATION v1.0

6 EFFECTIVE COACHING QUESTIONS:

1. **YOU** - “How you doing?” - You have to care and invest in the **WHOLE** relationship **BEFORE** the task is addressed.
2. **CELEBRATE** - “What are you celebrating now?” - Try to catch you leaders ‘doing it right’. Where are they winning?
3. **CHALLENGES** - “What challenges are you facing?”
4. **DOING** - “What are you doing about that?” - **DON’T FIX IT FOR THEM!** Draw out **THEIR** answers & ideas.
5. **HELP** - “How can I help?” - If you never get to this question and they solve their own problem without your assistance - that is an **EVEN BETTER** outcome!
6. **PRAY** - “How can I pray for you?” & “Here is how you can pray for me.” - **MUTUAL** sharing.

5 MONTHLY UPDATING QUESTIONS:

1. # of new people trained in the *MULTIPLYING DISCIPLER LAUNCH*.
2. # of new people trained in the *LEADER LAUNCH*.
3. # of new professions of faith in Jesus as Savior.
4. # of new churches planted.
5. # of new people who began the *LIFELONG JOURNEY TO REACH YOUR LOST WORLD*.

7 LEVELS of EVALUATION for STRATEGIC CITIES:

1. **PRESENCE ESTABLISHED** - Establish a presence in a strategic city by conducting *VISION SEMINARS, MULTIPLYING DISCIPLER LAUNCHES, and LEADER LAUNCHES*.
2. **PROCESS BEGUN** - Churches are engaged in the process of evangelizing, discipling, and planting churches as teams progress through the *LIFELONG JOURNEY TO REACH YOUR LOST WORLD*.
3. **POTENTIAL LEADERS** - Pastors and leaders who are faithful in the process — “*Doers of the Thing*” — are identified as **POTENTIAL LEADERS**. SI staff and leaders spend additional intentional time with these potential leaders for coaching and mentoring. These potential leaders should work together through Stages 4 and 5 of the *LIFELONG JOURNEY TO REACH YOUR LOST WORLD*.
4. **PROVEN LEADERS** - Leaders who continue to multiply disciples, leaders, and churches are identified and gathered into the **Local SI Team**. SI staff and leaders continue with weekly mentoring and coaching calls using the *6 EFFECTIVE COACHING QUESTIONS, 5 MONTHLY REPORTING QUESTIONS, and MINISTRY MAP*.
5. **SELF-MULTIPLYING MOVEMENT** - The **Local SI Team** plans and implements ongoing multiplication and expansion throughout their city/region/country. (Repeat Stages 1-4)
6. **SELF-SUSTAINING MOVEMENT** - SI Staff assists the **Local SI Team** to become self-sustaining through raising and generating the needed resources (financial and other) for the multiplication movement to continue without external support.
7. **FULL OWNERSHIP AND RESPONSIBILITY** - The **Local SI Team** takes full ownership and responsibility for SI ministry in their city, country, region, and beyond.

NOTE: *This entire process typically takes 3 to 5+ years to complete. It will require repeated training, mentoring, and coaching through face-to-face visits, consistent weekly calls, and ongoing communication with Leaders that are identified, proven, and formed into the Local SI Team.*

MINISTRY MAP

