

4 TOOLS FOR MULTIPLICATION TO THE 4TH GENERATION v1.2

6 EFFECTIVE COACHING QUESTIONS:

1. **YOU** - “How are you doing?” - You have to care and invest in the WHOLE relationship BEFORE the task is addressed.
2. **CELEBRATE** - “What are you celebrating now?” - Try to catch you leaders ‘doing it right’. Where are they winning?
3. **CHALLENGES** - “What challenges are you facing?”
4. **DOING** - “What are you doing about that?” - DO NOT FIX IT FOR THEM! Draw out THEIR answers & ideas.
5. **HELP** - “How can I help?” - If you never get to this question and they solve their own problem without your assistance - that is an EVEN BETTER outcome!
6. **PRAYER** - “How can I pray for you?” & “Here is how you can pray for me.” - MUTUAL sharing.

5 MONTHLY UPDATING QUESTIONS:

1. # of new people trained in the *MULTIPLYING DISCIPLER LAUNCH*.
2. # of new people trained in the *LEADER LAUNCH*.
3. # of new professions of faith in Jesus as Savior.
4. # of new churches planted.
5. # of new people who began the *LIFELONG JOURNEY TO REACH YOUR LOST WORLD*.

7 LEVEL STRATEGY FOR STRATEGIC CITIES/LOCATIONS

LEVEL 7 — Release the Movement into FULL LOCAL Ownership and Responsibility

The Local STRATEGIC IMPACT Team is now a Mature Co-Laborer WITH YOU in fulfilling the Great Commission (THIS is the END GOAL).

LEVEL 6 — Mature the Movement until it is Self-Sustaining

Continue to transfer ownership until a Local STRATEGIC IMPACT Team takes Financial Responsibility for sustaining the Multiplication Movement (with a VISION for the END GOAL)

NOTE: At this level, Local Leaders should NOT be asking for your money or resources to multiply. Earthly dependency is BROKEN!

LEVEL 5 — Establish a Self-Multiplying Movement

Continue to transfer ownership until a Local STRATEGIC IMPACT Team is formed which is Self-Multiplying Disciples, Leaders, & Churches (with a VISION for the END GOAL).

NOTE: At this level, Local Leaders should NOT be asking for your permission or approval to multiply, BUT should maintain relationship involving coaching, encouragement, guidance, and prayer. Weekly or Bi-Weekly Calls!

LEVEL 4 — Qualify/Test Proven Leaders

Entrust "Movement Responsibilities" to the DOERs of the THING! Incorporate them into planning and teaching. Coach and build strong relationships with the DOERs through regular (weekly) calls and communication (with a VISION for the END GOAL).

LEVEL 3 — Identify Potential Leaders

EVERY TIME you return, watch for a DOERs of the THING — those who put what they learn into ACTION! (with a VISION for the END GOAL)

LEVEL 2 — Launch the STRATEGIC IMPACT Process

Begin the STRATEGIC IMPACT PROCESS using the MULTIPLYING DISCIPLER LAUNCH, LEADER LAUNCH, and JOURNEY (with a VISION for the END GOAL).

REMEMBER: The 7 Levels is the Strategic PLAN. The JOURNEY is the PRIMARY TOOL which will help you accomplish it!

LEVEL 1 — Establish a STRATEGIC IMPACT Presence

Establish a STRATEGIC IMPACT Presence for through VISION SEMINAR, MULTIPLYING DISCIPLER LAUNCH, or LEADER LAUNCH (with a VISION for the END GOAL).

LEVEL 0 — Identify a Strategic City/Location

A Location of:

- ✓ Population
- ✓ Influence
- ✓ Church Strength
- ✓ Connections/Relationship

MINISTRY MAP

